

Annual Report 2023



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AWA at a glance

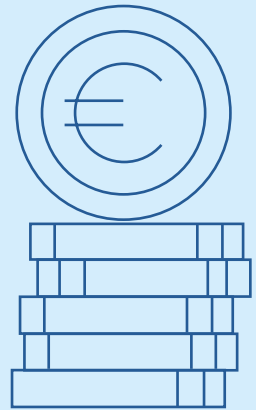
From our offices across Europe and Asia, we provide clients with strategic advice and durable solutions to secure innovations, protect brands and develop solid intellectual property portfolios.

Our clients are innovative companies, ranging from local start-ups to global giants. Our IP professionals are experts in patents, trademark, design, copyright and domain names – all passionate about innovations and brands. We offer a comprehensive range of services in intellectual property and have an extensive network of international partners. We provide clear advice and our clients are always our focus.

NET SALES IN 2023 TOTALLED

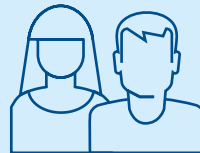
€98

MILLION (SEK 1,125 MILLION)



100%

COMPLETELY
OWNED BY THE
EMPLOYEES



OUR MANAGERS
ARE 55:45
WOMEN AND MEN

THE AVERAGE AGE IS

45

 YEARS

OVER

400

EMPLOYEES

ABOUT

165 + 40 + 25 = 230

PATENT ATTORNEYS

ATTORNEYS AT LAW

OTHER IP EXPERTS

IP CONSULTANTS



20+

 OFFICES
ACROSS

BELGIUM, CHINA, DENMARK, HONG KONG,
NORWAY, SWEDEN AND SWITZERLAND

ABOUT

5,000

CLIENTS IN ABOUT 70 COUNTRIES.



OVER

75

EUROPEAN
PATENT ATTORNEYS

ABOUT

25

EUROPEAN TRADEMARK
OR DESIGN ATTORNEYS



12

DIGITAL ASSETS
SPECIALISTS

OVER

100



PARALEGALS

Net Sales SEK 1.1 Billion: Looking ahead to AWA 2028

Revenues continued to increase in 2023 as the AWA Group's net sales reached 1125.1 MSEK, a 10% rise from the previous year. Gross income increased to 656 MSEK, 9% higher than in 2022. We also had a significantly higher profit margin in 2023 from our operations.



After successfully executing an expansive growth strategy throughout Europe in recent years, our vision remains unchanged as being the first choice in intellectual property for clients and dedicated people everywhere by developing the market – **together**.

As work commences on the AWA 2028 Strategy, we are committed to delivering greater shareholder value through increased efficiency and lower costs. Realising these goals stems from the continued development of our staff, connecting processes to align all our businesses, linking practices and people, and continuing to deliver on our digital investments.

In 2023, all parts of the AWA Group were certified as a Great Place To Work®. This fantastic achievement underpins our commitment to being an attractive employer in Europe and Asia. We received a high level of engagement during the Trust Index® survey in 2023, with a response rate of nearly 90% from our employees.

AWA took centre stage at several award ceremonies last year, winning Best IP Advisor: Nordics and firm of the year for Sweden in Trademark Prosecution, and Denmark in Trademark and Patent Prosecution. Belgium, China, Norway and Switzerland were recognised in several publications as highly recommended practices by Managing IP, Leaders League, IAM and WTR. The Financial Times

recognised AWA for the fifth year in a row as one of Europe's Leading Patent Law Firms. It is fantastic to see AWA ranked in all jurisdictions where we operate.

In 2024, we will consolidate our efforts and leverage our investments to further strengthen AWA's position. Looking ahead to AWA 2028, we will focus on three pillars: business development and sales, brand awareness and market visibility, and delivering a uniform employee experience. We will achieve new levels of success as everyone at AWA takes ownership of these objectives.

A handwritten signature in black ink, appearing to read 'Sidsel Hauge'.

Sidsel Hauge
AWA Group CEO
March 2024

OUR MISSION

Our expertise in Intellectual Property supports the companies of today in building the prosperity of tomorrow

OUR VISION

We will be the first choice in IP for clients and dedicated people everywhere by developing the market – together

OUR CORE VALUES

Courage – Openness – Passion

OUR PROMISE

We create intellectual prosperity

Group financial summary

Amounts in thousands of euros	2023	2022	2021	2020	2019
<i>Average exchange rate acc. to Swedish Central Bank</i>	11,4765	10,6317	10,1449	10,4867	10,5892
<i>Closing day rate acc. to Swedish Central Bank</i>	11,096	11,1283	10,2269	10,0375	10,4336
Income statement					
Net sales	98,033	96,161	93,038	85,778	79,306
Profit after financial income and expense	2,732	3,850	5,877	5,970	4,535
Profit for the year	1,810	2,969	4,377	4,605	3,365
Balance sheet					
Cash and bank balances	4,425	2,927	4,463	4,740	3,854
Other assets	39,485	41,609	30,650	28,455	30,236
Total assets	43,910	44,536	35,113	33,195	34,090
Equity	15,957	15,618	16,789	15,311	13,546
Other liabilities	27,953	28,918	18,324	17,884	20,543
Total equity and liabilities	43,910	44,536	35,113	33,195	34,090
Key figures					
Profit margin, % (1)	2.8	4.0	6.3	7.0	5.7
Equity/assets ratio, % (2)	34	33	42	41	40
Number of employees, FTEs (3)	371	351	323	325	313

Definitions

- (1) Profit after financial income and expense in per cent of net sales
- (2) Equity after proposed share dividend in per cent of balance sheet total reduced by proposed share dividend
- (3) Full-time equivalents

Annual report and consolidated financial statements of AWA Holding AB

Corporate id no. 556388-3940

The Board of Directors and Chief Executive Officer of AWA Holding AB herewith submit the annual report and consolidated financial statements for the financial year 1/1/2023–31/12/2023.

All amounts in SEK unless otherwise stated. Amounts in parentheses relate to the previous year.

ADMINISTRATION REPORT

Nature and specialisation of the operations

AWA Holding AB is the parent company of the wholly owned subsidiaries AWA Sweden AB, AWA Benelux S.A., AWA Denmark A/S, AWA Norway AS, and Dotkeeper AB. AWA Benelux S.A. in turn owns 100% of AWA Switzerland S.A. AWA Holding AB also owns 77.5% of Hong Kong-based AWA Asia Ltd., which in turn owns 100% of Chinese AWA IP (Beijing) Co., Ltd.

The companies within the Group conduct consulting operations in the fields of intellectual property rights and marketing law, and offer services relating to the establishment, defence, commercialisation and management of intellectual property rights, as well as providing general advice on intellectual property rights, marketing law and associated matters.

The Group has operations in Sweden, Denmark, Norway, Belgium, Switzerland, Hong Kong, and China.

Ownership

The company is entirely employee owned. On 31 December, 42% (45%) of all employees were shareholders.

The largest shareholders (including the holdings of related parties, where relevant) were:

	Number of shares	Share, %
Awanti Foundation	20,536	8,21%
Caroline Bergö	6,250	2.50%
Ole Bokinge	6,250	2.50%
Marcus Glaad	6,250	2.50%
Ai-Leen Lim	6,250	2.50%
Joacim Lydén	6,250	2.50%
Magnus Ungsten	6,250	2.50%
Linlin Zheng	6,250	2.50%
Niklas Mattsson	6,250	2.50%
Love Koci	5,785	2.31%

Significant events during the financial year

On 20 February 2023, the company announced that Nina Linander had chosen to step down as chair of the Board of Directors of AWA Holding AB. Her replacement until the Annual General Meeting in May was Christian Lindfors, who was then elected chair at the Meeting.

On 1 June, Sidsel Hauge took over as the new CEO for the Group.

In 2023, AWA was certified once again as a Great Place to Work® in Denmark, Norway, Sweden, China and Hong Kong as well as for the first time in Belgium.

AWA has been somewhat impacted by Russia's war in Ukraine and the resulting sanctions implemented against Russia and Belarus. However, AWA's financial exposure to these countries is negligible.

Development of the operations, position and profit

The Group

(MSEK)	2023	2022	2021	2020	2019
Net sales	1,125.1	1,022.4	943.9	899.5	839.8
Profit/loss after financial income and expense	31.4	40.9	59.6	62.6	48.0
Profit for the year	20.8	31.6	44.4	48.3	35.6
Balance sheet total	487.2	493.5	359.1	333.2	355.7
Equity/assets ratio ⁽¹⁾	34%	33%	42%	41%	40%
Dividend per share. SEK ⁽²⁾	60	52	135	110	95
Dividend ratio ⁽³⁾	72%	41%	76%	57%	67%
Profit margin ⁽⁴⁾	2.8%	4.0%	6.3%	7.0%	5.7%
Return on equity ⁽⁵⁾	14%	19%	28%	32%	27%
Average number of employees	371	351	323	325	313

¹ Equity after proposed dividend as a per cent of balance sheet total reduced by proposed dividend.

² Number of shares: 250,000.

³ Proposed dividend as a per cent of profit for the year.

⁴ Profit/loss after financial income and expense as a per cent of net sales.

⁵ Profit/loss after financial income and expense decreased by 20.6% tax as a per cent of equity. Tax rate in previous years was 21.4%.

Parent company

(MSEK)	2023	2022	2021	2020	2019
Profit/loss after financial income and expense	22.3	44.2	16.2	13.5	1.9
Profit for the year	41.4	54.0	38.3	37.5	18.1
Balance sheet total	242.4	244.2	156.1	147.8	159.4
Equity/assets ratio ⁽¹⁾	62%	50%	60%	57%	52%
Group contributions, received	22.0	11.0	27.0	30.0	20.0
Net liability to subsidiaries	32.3	44.5	33.3	26.8	44.3

¹ Equity after proposed share dividend in per cent of balance sheet total reduced by proposed share dividend

Significant events after the end of the financial year

No significant events occurred after the end of the financial year.

Significant risks and uncertainty factors

In addition to that mentioned above regarding the war in Ukraine, the company is exposed to different types of risks through its operations. The principal financial risks are considered to be market risks, credit risks, liquidity risks, financing risks and currency risks. **Market risks** arise as a result of fluctuations in prices and exchange rates. **Credit risks** refer to the risk that a counterparty will not fulfil its obligations. The Group is exposed to credit risks on accounts receivable. The Group's clients are subject to credit control on an ongoing basis, with information on clients' financial positions obtained from credit rating agencies.

Liquidity risks refer to the risk that liquidity will not be available to meet payment obligations. **Financing risk** is defined as the risk that financing cannot be obtained. The availability of immediate financing is assured through unutilised bank overdraft facilities.

As the Group operates internationally, it is exposed to a variety of **currency risks**. The Group did not hedge its payment flows during the financial year, since the flows in accounts receivable and accounts payable are largely in balance. Exposures in foreign subsidiaries are not hedged.

Another type of risk that the Group is exposed to is **regulatory risk**. The patent office industry is constantly exposed to risks related to amendments to laws, rules and conventions within intangible rights.

In addition to the above, increased geopolitical tensions in the world may have an impact on the company, particularly AWA's operations in China and Hong Kong, which could be affected by stricter Chinese security laws and increased trade barriers between China and the West.

Sustainability Report

In accordance with Chapter 6, section 11 of the Annual Accounts Act, the Group has chosen to prepare the statutory Sustainability Report separate from the Annual Report. The Sustainability Report has been submitted to the auditor at the same time as the Annual Report. The Sustainability Report is available at www.awa.com. This sustainability report includes Awa Holding AB and its subsidiaries.

Expected future development

The Group's overriding goal continues to be to maintain and develop its leading position in Scandinavia and achieve a corresponding leading position in its other European home markets. It is also the Group's goal to achieve a leading position on the Chinese market among non-Chinese companies and agents.

Proposed appropriation of profit (SEK)

The following profit is at the disposal of the annual general meeting:

Profit carried forward	111,494,403.09
Profit for the year	41,411,677.07
	152,906,080.16
The Board of Directors proposes that	
is distributed to shareholders	15,000,000.00
is carried forward	137,906,080.16
	152,906,080.16

Group contributions of SEK 22,000,000 (TSEK 11,000) were received from subsidiaries.

The Board of Directors' statement on the proposed dividend

The Board of Directors proposes that SEK 15,000,000 be distributed as dividend, which is equivalent to SEK 60 per share. The dividend will occur in two parts: SEK 30 will be paid on 10 June 2024, and SEK 30 will be paid on 24 October 2024. The Board of Directors considers that the proposed dividend is justified for both the company and the Group in the light of the demands which the nature, scope and risks of the operations impose on the size of the company's and the Group's equity, as well as the company's and the Group's consolidation requirements, liquidity and position in general.

For the profit and position of the parent company and the Group in general, refer to the following profit and loss account, balance sheet, statement of equity, statement of cash flows as well as notes.

Consolidated income statement

Amounts in SEK	Note	2023	2022
Operating income			
Net sales	3	1,125,078,622	1,022,354,843
Other operating income	4	33,915	1,218,541
Total operating income		1,125,112,537	1,023,573,384
Operating expense			
Other external expense	5, 14	-609,250,726	-560,207,271
Personnel costs	6	-451,079,498	-416,916,256
Depreciation/amortisation of tangible and intangible assets	13	-22,995,910	-17,115,020
Impairment of intangible assets	13	0	-2,344,260
Other operating expense	7	-280,220	0
Total operating expense		-1,083,606,354	-996,582,807
Operating profit/loss		41,506,183	26,990,577
Profit/loss from financial income and expense			
Profit/loss from other shareholdings	8	0	16,161,445
Other interest income and similar income	9	458,239	2,001,221
Interest expense and similar expenses	10	-10,606,468	-4,221,566
Net financial income and expense		-10,148,229	13,941,100
Profit/loss after financial income and expense		31,357,954	40,931,677
Tax on profit for the year	12	-10,586,391	-9,370,675
PROFIT/LOSS FOR THE YEAR		20,771,563	31,561,002
Attributable to:			
Shareholders of the parent company		18,373,346	28,877,473
Minority interests		2,398,217	2,683,529

Consolidated balance sheet

Amounts in SEK	Note	31 Dec 2023	31 Dec 2022
ASSETS			
NON-CURRENT ASSETS			
Intangible assets	13		
Concessions, patents, licences, trademarks and similar rights		4,302,850	6,721,886
Goodwill		111,383,600	126,949,983
Ongoing projects for intangible assets		39,479,303	23,563,511
Total intangible assets		155,165,753	157,235,380
Tangible assets	13		
Accrued expenses on leased property		1,877,403	862,537
Equipment		7,276,175	6,973,782
Total tangible assets		9,153,578	7,836,319
Financial assets			
Other shareholdings	16	4,936	0
Other non-current receivables	18	3,857,736	6,035,849
Total financial assets		3,862,672	6,035,849
Total non-current assets		168,182,003	171,107,548
CURRENT ASSETS			
Current receivables			
Accounts receivable - trade		204,675,990	224,890,830
Accumulated uninvoiced income	19	23,376,826	22,786,815
Current tax assets		9,762,755	12,364,241
Deferred taxes recoverable	17	792	56,236
Other receivables		13,169,673	13,793,929
Prepaid expenses and accrued income	20	18,947,675	18,035,192
Total current receivables		269,933,711	291,927,243
Cash and bank balances	22	49,103,903	32,577,257
Total current assets		319,037,614	324,504,500
TOTAL ASSETS		487,219,617	495,612,048

Consolidated balance sheet, continued

Amounts in SEK	Note	31 Dec 2023	31 Dec 2022
EQUITY AND LIABILITIES			
EQUITY			
Share capital (250,000 shares)		2,500,000	2,500,000
Other paid-up capital		500,000	500,000
Other equity including profit for the year		170,682,057	166,924,829
Equity attributable to the parent company's shareholders		173,682,057	169,924,829
Minority interests		3,376,731	3,874,048
Total equity		177,058,788	173,798,877
PROVISIONS			
Provisions for pensions, PRI		467,158	448,424
Other provisions for pensions		3,700	3,700
Total provisions		470,858	452,124
NON-CURRENT LIABILITIES	22		
Liabilities to credit institutions		37,500,000	52,500,000
Total non-current liabilities		37,500,000	52,500,000
CURRENT LIABILITIES			
Liabilities to credit institutions	22	59,417,005	97,374,641
Advance payments from customers		2,279,279	1,665,083
Accounts payable – trade		67,463,749	48,992,018
Current tax liabilities		2,283,370	4,732,750
Other current liabilities		67,155,558	31,115,059
Accrued expenses and deferred income	21	73,591,010	84,981,496
Total current liabilities		272,189,971	268,861,047
TOTAL EQUITY AND LIABILITIES		487,219,617	495,612,048

Consolidated statement of changes in equity

<i>Equity attributable to the parent company's shareholders</i>						
Amounts in SEK	Share capital	Other paid-up capital	Other equity including profit/loss for the year	Total equity attributable to the parent company's shareholders	Minority interests	Total equity
Opening balance on 1 January 2022	2,500,000	500,000	165,275,535	168,275,535	3,424,401	171,699,936
Profit for the year			28,877,473	28,877,473	2,683,529	31,561,002
Translation differences		0	6,521,821	6,521,821	166,697	6,688,518
Total changes in value	0	0	35,399,294	35,399,294	2,850,226	38,249,520
Transactions with owners:						
Dividend to owners			-33,750,000	-33,750,000	0	-33,750,000
Transactions with minority owners				0	-2,400,579	-2,400,579
Total transactions with shareholders	0	0	-33,750,000	-33,750,000	-2,400,579	-36,150,579
CLOSING BALANCE ON 31 DECEMBER 2022	2,500,000	500,000	166,924,829	169,924,829	3,874,048	173,798,877

Share capital 250,000 shares at a quota value of SEK 100.

<i>Equity attributable to the parent company's shareholders</i>						
Amounts in SEK	Share capital	Other paid-up capital	Other equity including profit/loss for the year	Total equity attributable to the parent company's shareholders	Minority interests	Total equity
Opening balance on 1 January 2023	2,500,000	500,000	166,924,829	169,924,829	3,874,048	173,798,877
Profit for the year			18,373,346	18,373,346	2,398,217	20,771,563
Translation differences		0	-1,616,118	-1,616,118	-185,072	-1,801,190
Total changes in value	0	0	16,757,228	16,757,228	2,213,145	18,970,373
Transactions with owners:						
Dividend to owners			-13,000,000	-13,000,000	0	-13,000,000
Transactions with minority owners				0	-2,710,462	-2,710,462
Total transactions with shareholders	0	0	-13,000,000	-13,000,000	-2,710,462	-15,710,462
CLOSING BALANCE ON 31 DECEMBER 2023	2,500,000	500,000	170,682,057	173,682,057	3,376,731	177,058,788

Share capital 250,000 shares at a quota value of SEK 100.

Consolidated statement of cash flows

Amounts in SEK	Note	2023	2022
OPERATING ACTIVITIES			
Operating profit/loss		41 506 183	26 990 577
Adjustments for items not included in the cash flow:			
Depreciation/amortisation and impairment		22 995 909	19 459 280
Other items not affecting cash flow		1 297 483	639 924
Received interest and similar income		458 239	3 868 428
Paid interest and similar expenses		-10 606 468	-4 221 566
Paid income tax		-10 116 455	-13 509 796
Cash flow from operating activities before changes in working capital		45 534 891	33 226 847
Cash flow from changes in working capital			
Decrease(+)/increase(-) of other current receivables		17 405 558	-25 631 648
Decrease(-)/increase(+) of other current liabilities		5 573 652	9 263 758
Cash flow from operating activities		68 514 101	16 858 957
Investing activities			
Acquisitions of subsidiaries		0	-83 168 757
Transactions with minority owners		-2 710 463	-2 400 579
Acquisition of intangible assets		-18 363 086	-19 860 983
Acquisition of tangible assets		-4 543 383	-4 362 603
Investments in other financial assets		-4 936	0
Settlement of financial assets		2 103 285	-2 060 070
Cash flow from investing activities		-23 518 583	-111 852 992
FINANCING ACTIVITIES			
New borrowings		0	75 000 000
Amortisation of loans		-15 000 000	-10 000 000
Change in liabilities to credit institutions		191 067	53 640 330
Other non-current liabilities		0	-4 940 298
Dividend paid		-13 000 000	-33 750 000
Cash flow from financing activities		-27 808 933	79 950 032
Cash flow for the year		17 186 585	-15 044 003
Cash and cash equivalents at start of year		32 577 257	45 645 184
Exchange rate difference in cash and cash equivalents		-659 939	1 976 076
Cash and cash equivalents at end of year	22	49 103 903	32 577 257

Parent company's income statement

Amounts in SEK	Note	2023	2022
Operating income			
Net sales		0	0
Other operating income	4	0	0
Total operating income		0	0
Operating expense			
Other external expense	5	-5,070	-303,756
Personnel costs	6	-1,024,403	-977,010
Total operating expense		-1,029,473	-1,280,766
Operating profit/loss		-1,029,473	-1,280,766
Profit/loss from financial income and expense			
Profit/loss from interests in Group companies	8	30,189,997	46,936,003
Profit/loss from other shareholdings	8	0	1,867,207
Other interest income and similar income	9	64,873	322,473
Interest expense and similar expenses	10	-6,919,133	-3,607,515
Net financial income and expense		23,335,737	45,518,168
Profit/loss after financial income and expense		22,306,264	44,237,402
Balance sheet appropriations	11		
Group contribution received		22,000,000	11,000,000
Profit before tax		44,306,264	55,237,402
Tax on profit for the year	12	-2,894,587	-1,187,926
PROFIT/LOSS FOR THE YEAR		41,411,677	54,049,476

Parent company's balance sheet

Amounts in SEK	Note	31 Dec 2023	31 Dec 2022
ASSETS			
NON-CURRENT ASSETS			
Financial assets			
Participations in Group companies	15	241,316,788	241,316,788
Total financial assets		241,316,788	241,316,788
Total non-current assets		241,316,788	241,316,788
CURRENT ASSETS			
Current receivables			
Current tax assets		0	2,922,933
Other receivables		1,104,853	4,355
Total current receivables		1,104,853	2,927,288
Cash and bank balances		8,375	3,792
Total current assets		1,113,228	2,931,080
TOTAL ASSETS		242,430,016	244,247,868

Parent company's balance sheet, continued

Amounts in SEK	Note	31 Dec 2023	31 Dec 2022
EQUITY AND LIABILITIES			
EQUITY			
Restricted equity			
Share capital (250,000 shares)		2,500,000	2,500,000
Statutory reserve		500,000	500,000
Total restricted equity		3,000,000	3,000,000
Non-restricted equity			
Profit/loss carried forward		111,494,403	70,444,927
Profit/loss for the year		41,411,677	54,049,476
Total non-restricted equity		152,906,080	124,494,403
Total equity		155,906,080	127,494,403
NON-CURRENT LIABILITIES	22		
Liabilities to credit institutions		37,500,000	52,500,000
Total non-current liabilities		37,500,000	52,500,000
CURRENT LIABILITIES			
Liabilities to credit institutions	22	15,000,000	15,000,000
Liabilities to group companies		32,355,366	44,496,762
Current tax liabilities		1,452,587	0
Other current liabilities	22	0	4,756,703
Accrued expenses and deferred income	21	215,983	0
Total current liabilities		49,023,936	64,253,465
TOTAL EQUITY AND LIABILITIES		242,430,016	244,247,868

Parent company's statement of changes in equity

Amounts in SEK	Restricted equity		Non-restricted equity		
	Share capital	Statutory reserve	Profit/loss carried forward	Profit/loss for the year	Total equity
Opening balance on 1 January 2022	2,500,000	500,000	65,902,385	38,292,542	107,194,927
Allocation of profit of previous year			38,292,542	-38,292,542	0
Profit/loss for the year				54,049,476	54,049,476
Total changes in value	0	0	38,292,542	15,756,934	54,049,476
Transactions with owners:					
Dividend to owners			-33,750,000		-33,750,000
Total transactions with shareholders	0	0	-33,750,000	0	-33,750,000
CLOSING BALANCE ON 31 DECEMBER 2022	2,500,000	500,000	70,444,927	54,049,476	127,494,403

Share capital 250,000 shares at a quota value of SEK 100.

Amounts in SEK	Restricted equity		Non-restricted equity		
	Share capital	Statutory reserve	Profit/loss carried forward	Profit/loss for the year	Total equity
Opening balance on 1 January 2023	2,500,000	500,000	70,444,927	54,049,476	127,494,403
Allocation of profit of previous year			54,049,476	-54,049,476	0
Profit/loss for the year				41,411,677	41,411,677
Total changes in value	0	0	54,049,476	-12,637,799	41,411,677
Transactions with owners:					
Dividend to owners			-13,000,000		-13,000,000
Total transactions with shareholders	0	0	-13,000,000	0	-13,000,000
CLOSING BALANCE ON 31 DECEMBER 2023	2,500,000	500,000	111,494,403	41,411,677	155,906,080

Share capital 250,000 shares at a quota value of SEK 100.

Parent company's statement of cash flows

Amounts in SEK	2023	2022
OPERATING ACTIVITIES		
Operating profit/loss	-1,029,473	-1,280,766
Adjustments for items not included in the cash flow:		
Received interest and similar income	64,873	322,473
Liquidation of subsidiaries	0	272,300
Paid interest and similar expenses	-6,919,133	-3,607,515
Paid income tax	1,480,933	-7,313,687
Cash flow from operating activities before changes in working capital	-6,402,800	-11,607,195
Cash flow from changes in working capital		
Decrease(+)/increase(-) of other current receivables	-1,100,498	1,609,671
Decrease(-)/increase(+) of other current liabilities	5,317,884	21,978,023
Cash flow from operating activities	-2,185,414	11,980,499
INVESTING ACTIVITIES		
Dividend received	30,189,997	48,530,910
Acquisitions of subsidiaries	0	-93,992,339
Cash flow from investing activities	30,189,997	-45,461,429
FINANCING ACTIVITIES		
Borrowings	-15,000,000	65,000,000
Change non-current liabilities	0	-4,940,298
Dividend paid	-13,000,000	-33,750,000
Cash flow from financing activities	-28,000,000	26,309,702
Cash flow for the year	4,583	-7,171,228
Cash and cash equivalents at start of year	3,792	7,175,020
Cash and cash equivalents at end of year	8,375	3,792

Notes

NOTE 1 – GENERAL DISCLOSURES

AWA Holding AB, CIN 556388-3940, is a limited company registered in Sweden with its registered office in Malmö. The address of the head office is Matroskatan 1, 200 71 Malmö, Sweden. The company and its subsidiaries' ("the Group's") operations comprise consulting operations in the fields of intellectual property rights and marketing law, and offer services relating to the establishment, defence, commercialisation and management of intellectual property rights, as well as the provision of general advice on intellectual property rights, marketing law and associated matters.

NOTE 2 – ACCOUNTING AND VALUATION PRINCIPLES

The Group and the company apply the Swedish Annual Accounts Act (1995:1554) and the Swedish Accounting Standards Board's general advice and guidelines, BFNAR 2012:1 Annual report and consolidated financial statements ("K3"). The accounting principles have not changed compared to the previous year.

Consolidated financial statements

The consolidated financial statements cover the parent company AWA Holding AB and the companies over which the parent company directly or indirectly has a controlling influence (subsidiary). Controlling influence entails an entitlement to structure another company's financial and operational strategies with the aim of obtaining financial benefits. During the assessment of whether controlling influence exists, the holding of financial instruments which are potentially qualified to vote should be taken into account as well as financial instruments which, without delay, can be utilised or converted to equity instruments qualified to vote. It should also be considered whether the company, through an agent, has the opportunity to control the operations. Controlling influence normally exists when the parent company directly or indirectly holds shares which represent more than 50% of the votes.

A subsidiary's income and expense are included in the consolidated financial statements as of the timing of the acquisition up until the time the parent company no longer has a controlling influence over the subsidiary. See the section Business combinations below for reporting of acquisition and transfer of subsidiary.

The accounting principles for the subsidiary conform to the Group's accounting principles. All intra-group transactions, dealings and unrealised gains and losses attributable to intra-group transactions have been eliminated during the preparation of the consolidated financial statements.

Business combinations

Business combinations are recognised in accordance with the acquisition method.

The purchase price of the business combination is measured at the fair value at the time of acquisition, which is calculated as the total of fair values on the acquisition date for paid assets, accrued or assumed liabilities as well as issued equity instruments and expenses which are directly attributable to the business combination. Examples of expenses are transaction costs. The purchase price includes contingent consideration, provided that on the acquisition date it is likely that the purchase price will be adjusted at a later date and that the amount can be estimated in a reliable manner. The cost of the acquired entity is adjusted on the balance sheet date and when the final purchase price has been determined, however no later than one year after the acquisition date.

The identifiable acquired assets and assumed liabilities are recognised at fair value on the acquisition date with the following exceptions:

- pension commitments are determined in accordance with K3, Chapter 28 *Employee benefits*,
- deferred tax assets and deferred tax liabilities are determined in accordance with K3, Chapter 29 *Income taxes*,
- liabilities for share-related benefits are determined in accordance with K3, Chapter 26 *Share-related benefits*,
- intangible assets without an active market, as well as
- contingent liabilities which are measured in accordance with K3, Chapter 21 *Provisions, contingent liabilities and contingent assets*.

A provision which refers to expenses of restructuring of the acquired entity's operations is included in the acquisition analysis only to the extent the acquired entity already before the acquisition date fulfils the conditions for recognising a provision.

Goodwill and negative goodwill

In a business combination where the sum of the purchase price, fair value of the minority's participations and fair value on the acquisition date of previous shareholdings exceeds the fair value on the acquisition date of identifiable acquired net assets, the difference is recognised as goodwill in the consolidated balance sheet. If the difference is negative, the value of identifiable assets and liabilities should be reconsidered. Negative goodwill which corresponds to expected future losses is taken up as income as the losses are incurred. Negative goodwill which corresponds to the fair value of non-monetary assets is dissolved in the profit and loss account during the assets' remaining weighted average useful life. The share of negative goodwill which exceeds the identifiable non-monetary assets' fair value is recognised directly in the profit and loss account. Also see the section Goodwill below.

Goodwill

Goodwill comprises the difference between the cost and the Group's share of the fair value of an acquired subsidiaries' identifiable assets and liabilities on the acquisition date. On the acquisition date, goodwill is recognised at cost and after the first accounting date it is measured at cost less deductions for amortization and any write-downs. Goodwill is amortised over the expected useful life, which according to the description in Note 13 is estimated to be 10 years.

On each balance sheet date, the company assesses whether there is any indication of that the goodwill value is lower than the carrying amount. If there is such an indication, the company calculates the recoverable amount of goodwill and prepares a write-down review.

During reviews of the write-down requirement, goodwill is distributed among the cash generative entities which are expected to benefit from the acquisition. If the recoverable amount of a cash generative entity is determined at a lower value than the carrying amount, the amount of write-down is distributed, first the carrying amount of goodwill attributable to the cash generative entity is reduced, and then the carrying amount of other assets in proportion to the carrying amount of each asset in the entity is reduced.

A disclosed write-down of goodwill is re-entered in a later period only if the write-down was the result of a specific external circumstance of an unusual nature which is not expected to be repeated and subsequent events have occurred which reverse the effects of this circumstance.

Income

Income is recognised at the fair value of the compensation which has been received or will be received, after deducting value-added tax, discounts, returns and similar deductions.

The Group's income mainly comprises:

Sales of services

Income from sales of services on current account is recognised as income in the period the work is performed and material is delivered or used.

Income from sale of services at fixed price is recognised with application of the so-called percentage of completion method. This means that income and expenses are recognised in relation to the contract's stage of completion on the balance sheet date. The stage of completion is determined through a calculation of the relationship between the accrued contract costs for performed work on the balance sheet date and the estimated total contract costs. An expected loss for an official order is immediately recognised as a cost. When the outcome of an official order cannot be calculated in a reliable manner, revenue recognition only takes place by amounts which correspond to accrued contract costs which will probably be compensated by the purchaser. Contract costs are recognised as expenses in the period they are incurred.

Dividend and interest income

Dividend income is recognised when the owner's entitlement to receive payment has been determined.

Lease

In a finance lease, the economic risks and benefits associated with ownership of an asset are transferred in all essential respects from the lessor to lessee. Other leases are classified as operational leases. Subsidiaries hire vehicles from Handelsbanken Finans. This is done through finance leasing. In view of the fact that the value is insignificant for the Group as a whole, leasing is treated as operating leases in the financial statements.

Leasing fees for operational leases are expensed linearly over the leasing period.

Foreign currency

The parent company's accounting currency is Swedish kronor (SEK).

Translation of items in foreign currency

On each balance sheet date, monetary items in foreign currencies are translated at the exchange rate on the balance sheet date. Non-monetary items that are measured at historical cost in a foreign currency are not translated. Exchange rate differences are recognised in operating profit/loss or as financial income and expense based on the underlying business transaction, in the period they arise, with the exception of hedging transactions that meet the criteria for hedge accounting of cash flows or net investments.

Translation of subsidiaries and foreign operations

During preparation of the consolidated financial statements, the assets and liabilities of foreign subsidiaries are translated to Swedish kronor in accordance with the rate on the balance sheet date. Income and expense items are translated at average rates of exchange in the period, unless the rate of exchange has fluctuated significantly in the period, when the rate of exchange ruling on the transaction date is used instead. Potential translation differences which arise are recognised directly against equity. When selling a foreign subsidiary, such translation differences are recognised in the profit and loss account as a part of the capital gain.

Goodwill and adjustments of fair value which arise during acquisition of a foreign business are addressed as assets and liabilities in this business and are translated to the rate on the balance sheet date.

Employee benefits

Employee benefits in the form of salaries, bonuses, paid holidays, paid sickness absence etc. as well as pensions are recognised as they are accrued. In terms of pensions and other benefits after the employment has ended, these are classified as defined contribution or defined benefit pension plans. The Group only has defined benefit pension plans in the form of payments to PRI under personal management. In accordance with the simplification rule in points 28.18-28.22, the pension liability is recognised in accordance with the amount data which is received from the independent company PRI. There are no other long-term employee benefits.

Defined contribution plans

For defined contribution plans for Alecta, the Group pays fixed fees to a separate independent legal entity and has no obligation to pay additional fees. The consolidated earnings are encumbered for costs in line with benefits being accrued, which normally does not coincide with the premium payment date.

Income taxes

The tax expense comprises the total of current tax and deferred tax.

Current tax

Current tax is calculated on the taxable profit for the period. The taxable profit differs from the recognised profit in the profit and loss account as it has been adjusted for non-taxable income and non-deductible expenses and for income and expenses which are taxable or deductible in other periods. The consolidated current tax liability is calculated in accordance with the tax rates which apply on the balance sheet date.

Deferred tax

Deferred tax is recognised for temporary differences between the carrying amount of assets and liabilities in the financial reports and the tax base which is used for calculation of the taxable profit. Deferred tax is recognised in accordance with the balance sheet liability method. Deferred tax liabilities are recognised for practically all taxable temporary differences, and deferred tax assets are recognised practically for all deductible temporary differences to the extent it is likely that the amounts can be used to offset future taxable profits. Deferred tax liabilities and deferred tax assets are not recognised if the temporary difference is attributable to goodwill.

The measurement of deferred tax is based on how the company, on the balance sheet date, expects to recover the carrying amount of the corresponding asset or regulate the measured value of corresponding debt. Deferred tax is calculated based on the tax rates and tax rules which have been determined before the balance sheet date.

Tangible assets

Tangible assets are recognised at cost less deduction for accumulated depreciation and any write-downs.

The cost comprises of the purchase price, expenses which are directly attributable to the acquisition of bringing it on site and in a condition it can be used, as well as estimated expenses of dismantling and removal of the asset and restoration of its location. Additional expenses are only included in the asset or recognised as a separate asset, when it is likely that future financial benefits associated with the item will accrue to the Group and that its cost can be measured in a reliable manner. All other costs of repair and maintenance and additional expenses are recognised in the profit and loss account in the period they are incurred.

When the difference in the consumption of a tangible asset's significant components is not considered as essential, the assets have not been divided among the components.

Depreciation of tangible assets is expensed so that the asset's cost, possibly reduced with the estimated residual value during the end of the useful life, is depreciated linearly over its estimated useful life. If an asset has been divided among different components, each component is depreciated separately over its useful life. Depreciation starts when the tangible asset can be utilised. The useful life of tangible assets is stated in note 13.

Depreciation of tangible assets and intangible assets excluding goodwill

On each balance sheet date, the Group analyses the carrying amounts of tangible assets and intangible assets to determine whether there is any indication that the value of these assets has declined. If this is the case, the asset's recoverable amount is calculated to be able to determine the value of any depreciation. When it is not possible to estimate the recoverable amount of an individual asset, the Group calculates the recoverable amount of the cash generative entity to which the asset belongs.

Cash and cash equivalents

Cash and cash equivalents include cash resources and disposable deposits in banks and other credit institute as well as other current liquid investments which can easily be converted to cash and are the subject of an insignificant risk of fluctuations in value. In order to be classified as cash and cash equivalents, the term may not exceed three months from the date of acquisition.

Provisions

Provisions are recognised when the Group has an existing commitment (legal or informal), which as a result of an event that has occurred, it is likely that an outflow of resources will be necessary to settle the commitment, and the amount can be reliably measured.

Statement of cash flows

The statement of cash flows shows the Group's changes to the companies' cash and cash equivalents during the financial year. The statement of cash flows has been prepared in accordance with the indirect method. The recognised cash flow only covers transactions which entailed inward and outward payments.

Accounting principles for the parent company

The differences between the accounting principles of the parent company and the Group are described below:

Subsidiaries

Interests in subsidiaries are recognised at cost. Dividends from subsidiaries are recognised as income when the entitlement to receive dividends is assessed as safe and can be calculated in a reliable manner.

Group contributions

Received and paid group contributions are recognised as balance sheet appropriations in the profit and loss account.

Taxes

In the parent company untaxed reserves including deferred tax liability are recognised. However, in the consolidated financial statements untaxed reserves are divided among deferred tax liability and equity.

NOTE 3 – NET SALES BY GEOGRAPHICAL MARKET

	The Group	
	2023 (MSEK)	2022 (MSEK)
Sweden	486	482
Denmark	116	108
USA	114	93
Belgium	101	87
Norway	47	36
Switzerland	47	32
Malta	32	30
Germany	21	18
Netherlands	17	14
France	17	11
Other	127	111
Total	1,125	1,022

NOTE 4 – OTHER OPERATING INCOME

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Gains from the sale of equipment	33,915	0	0	0
Exchange gains	0	1,219	0	0
Total	33,915	1,219	0	0

NOTE 5 – DISCLOSURE OF REMUNERATION TO THE AUDITOR

	The Group	
	2023	2022 (TSEK)
Deloitte AB		
Audit engagement	323,000	311
Other audit-related fees	144,000	73
Tax consultancy fees	145,945	102
Other services	130,750	290
Other audit companies		
Audit engagement	609,807	669
Other audit-related fees	131,304	0
Tax consultancy fees	13,772	13
Other services	144,573	126
Total	1,643,151	1,584

The audit fee for the parent company was expensed in its entirety in the operating subsidiary, Awa Sweden AB.

Audit engagement refers to the auditor's remuneration for the statutory audit. The work entails review of the annual report, consolidated financial statements and accounting, as well as management by the Board and CEO and remuneration for tax consultancy which is provided in connection with the audit engagement.

NOTE 6 – NUMBER OF EMPLOYEES, SALARIES, OTHER REMUNERATION AND SOCIAL SECURITY EXPENSES

	2023		2022	
Average number of employees	Number of employees	Of which men	Number of employees	Of which men
Sweden	254	96	244	98
Hong Kong	5	0	5	1
China	17	3	17	3
Denmark	44	19	45	19
Belgium	30	12	25	9
Switzerland	7	2	4	1
Norway	14	5	11	4
Total in the Group	371	137	351	135

The Parent company has no employees.

	The Group		Parent company	
	2023	2022	2023	2022
Senior executives on the balance sheet date				
Women:				
Members of the Board of Directors	6	8	4	6
other persons in the company's management incl. CEO	4	4	4	4
Men:				
Members of the Board of Directors	8	10	2	2
other persons in the company's management incl. CEO	6	6	6	6
Total	24	28	16	18

	2023		2022	
	Salaries and other benefits	Social security expenses (of which pension costs)	Salaries and other benefits	Social security expenses (of which pension costs)
Salaries, other benefits, etc.			(TSEK)	(TSEK)
Parent company	834,000	190,403	802	175
		(0)		0
Subsidiaries	306,370,061	119,585,971	287,290	111,239
		(44,317,124)		40,376
Total in the Group	307,204,061	119,776,374	288,092	111,414
		(44,317,124)		(40,376)

Salaries and other benefits divided between members of the Board of Directors and employees	2023		2022	
	Board of Directors and CEO (of which bonuses and similar)	Other employees	Board of Directors and CEO (of which bonuses and similar)	Other employees
	(TSEK)	(TSEK)	(TSEK)	(TSEK)
Parent company	834,000	0	802	0
	(0)		(0)	
Subsidiaries	15,747,275	290,622,787	14,624	272,666
	(687,085)		(1,198)	
Total in the Group	16,581,275	290,622,787	15,426	272,666
	(687,085)		(1,198)	

SEK 10,097,376 (TSEK 13,643) of the Group's total salary costs relates to performance-related variable salary. In addition, a provision of SEK 1,770,199 (TSEK 1,905) including special employers' contribution was made for profit sharing.

Pensions

The Group's cost for defined contribution plans amounts to SEK 35,975,216 (TSEK 32,914). The parent company's cost for defined contribution plans amounts to SEK 0 (TSEK 0). The Group does not have any defined benefit pension plans besides payments to PRI.

SEK 256,285 (TSEK 803) of pension costs relates to the Group's Board of Directors and CEO.

Severance pay agreements

A period of notice of twelve months applies to the CEO when termination is given by the company and six months when termination is given by the CEO.

NOTE 7 – OTHER OPERATING EXPENSES

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Exchange rate differences	280,220	0	0	0
Total	280,220	0	0	0

NOTE 8 – PROFIT FROM PARTICIPATIONS IN GROUP COMPANIES AND ASSOCIATES

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Dividends from subsidiaries	0	0	30,189,997	46,664
Dividends from associates	0	1,867	0	1,867
Capital gains/losses from sale of participations	0	-17	0	272
Capital gains from sale of other shareholdings	0	14,311	0	0
Total	0	16,161	30,189,997	48,803

NOTE 9 – OTHER INTEREST INCOME AND SIMILAR INCOME

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Interest income, external	458,239	24	64,873	0
Capital gain on investments in securities	0	1,977	0	322
Total	458,239	2,001	64,873	0

NOTE 10 – INTEREST EXPENSE AND SIMILAR EXPENSES

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Interest expense, external	9,035,430	4,222	4,088,352	2,084
Interest expense, group companies	0	0	2,349,965	1,524
Exchange rate differences	1,571,038	0	480,816	0
Total	10,606,468	4,222	6,919,133	3,608

NOTE 11 – BALANCE SHEET APPROPRIATIONS

	Parent company	
	2023	2022 (TSEK)
Group contribution received	22,000,000	11,000
Total	22,000,000	11,000

NOTE 12 – TAX ON PROFIT/LOSS FOR THE YEAR

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Current tax	-10,530,947	-9,532	-2,894,587	-1,188
Deferred tax	-55,444	161	0	0
Tax on profit for the year	-10,586,391	-9,371	-2,894,587	-1,188

Reconciliation tax expense of the year

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Disclosed profit before tax	31,357,955	40,932	44,306,264	55,237
Tax estimated in accordance with Swedish tax rate (20.6 %)	-6,459,739	-8,432	-9,127,090	-11,379
Tax effect of non-deductible expenses	-542,934	-574	0	-3
Tax effect of tax-exempt income	335,404	3,620	6,232,503	9,997
Effect of other tax rates for foreign subsidiaries	669,094	97	0	0
Non-deductible expense for goodwill	-3,172,401	-2,192	0	0
Deficit where deferred tax asset is not recognised	-1,407,256	-1,889	0	0
Other	-247,736	-268	0	0
Total	-10,825,568	-9,638	-2,894,587	-1,385
Adjustments which are recognised this year for current tax of previous year	239,177	267	0	197
Recognised tax expense of the year	-10,586,391	-9,371	-2,894,587	-1,188

NOTE 13 – INTANGIBLE AND TANGIBLE NON-CURRENT ASSETS

Non-current assets are depreciated/amortised on a straight-line basis over their estimated economic life. The following depreciation/amortisation periods are applied:

Intangible assets	5 years
Goodwill	10 years
Computer equipment	3–5 years
Equipment and fittings	5 years
Accrued expenses on leased property	20 years

The acquisition of Pronovem Office Van Malderen S.A., Pronovem Marks S.A., and Dotkeeper AB were strategic acquisitions with a major impact on the Group's long-term profit generation. For this reason, they are estimated to have an economic life of ten years.

	The Group	
	2023	2022 (TSEK)
Concessions, patents, licences, trademarks and similar rights		
Opening cost	17,613,643	13,219
Purchasing	2,288,252	4,348
Translation difference	-16,894	47
Closing accumulated cost	19,885,001	17,614
Opening depreciation/amortisation	-10,891,757	-7,067
Depreciation for the year according to plan	-4,692,093	-3,778
Translation difference	1,699	-47
Closing accumulated depreciation/amortisation	-15,582,151	-10,892
Closing carrying amount according to plan	4,302,850	6,722
Goodwill		
Opening cost	148,738,347	36,653
Acquisitions of subsidiaries	0	108,834
Translation difference	-410,725	3,251
Closing accumulated cost	148,327,622	148,738
Opening depreciation/amortisation	-21,788,364	-10,080
Depreciation for the year according to plan	-15,400,006	-10,638
Translation difference	244,348	-1,070
Closing accumulated depreciation/amortisation	-36,944,022	-21,788
Closing carrying amount according to plan	111,383,600	126,950
Ongoing projects for intangible assets		
Opening cost	23,563,510	14,816
Purchasing	15,923,608	14,542
Reclassifications	0	-3,526
Impairment ongoing projects	0	-2,344
Translation difference	-7,815	76
Closing ongoing projects	39,479,303	23,564
Accrued expenses on leased property		
Opening cost	4,274,584	3,539
Purchasing	1,243,187	478
Translation difference	-76,922	258
Closing accumulated cost	5,440,849	4,275
Opening depreciation for the year according to plan	-3,412,047	-3,106
Depreciation for the year according to plan	-189,815	-72
Translation difference	38,416	-234
Closing accumulated depreciation according to plan	-3,563,446	-3,412
Closing carrying amount according to plan	1,877,403	863
Fixtures and fittings		
Opening cost	326,481	326
Closing accumulated cost	326,481	326
Opening depreciation for the year according to plan	-326,481	-326
Closing accumulated depreciation according to plan	-326,481	-326
Closing carrying amount according to plan	0	0

	The Group	
	2023	2022 (TSEK)
Equipment		
Opening cost	58,557,649	53,821
Acquisitions of subsidiaries	0	156
Purchasing	3,071,026	3,979
Sales/disposals	-449,888	-146
Translation difference	-150,103	748
Closing accumulated cost	61,028,684	58,558
Opening depreciation for the year according to plan	-51,583,869	-48,306
Acquisitions of subsidiaries	0	-112
Sales/disposals	673,255	102
Depreciation for the year according to plan	-2,946,682	-2,607
Translation difference	104,787	-661
Closing accumulated depreciation according to plan	-53,752,509	-51,584
Closing carrying amount according to plan	7,276,175	6,974

NOTE 14 – LEASES

Operational leases – lessee

Subsidiaries hire vehicles from ALD Automotive AB. The majority are hired through finance leases. In view of the fact that the value is insignificant for the Group as a whole, leasing is treated as operating leases in the financial statements. A transition to operating leases has begun.

The year's total expensed leasing fees amount to SEK 3,982,179 (TSEK 3,630) in the Group. Future minimum lease payments for non-cancellable operational leases mature in accordance with the following:

	The Group	
	2023	2022 (TSEK)
Maturity date:		
Within one year	2,642,322	2,579
Later than one year but within five years	4,865,422	4,441
Total	7,507,744	7,020

There is no credit limit on vehicle leases.

NOTE 15 – PARTICIPATIONS IN GROUP COMPANIES

	Parent company	
	2023	2022 (TSEK)
Opening cost	247,916,788	151,674
Acquisitions of subsidiaries	0	96,343
Liquidation of subsidiaries	0	-100
Closing accumulated cost	247,916,788	247,917
Opening balance, impairment	-6,600,000	-6,600
Closing accumulated depreciation	-6,600,000	-6,600
Closing carrying amount	241,316,788	241,317

Name of company	Share of equity	Share of voting	Number of interests	Carrying amount	
				2023	2022 (TSEK)
AWA Sweden AB	100%	100%	4,000	39,935,305	39,935
AWA Denmark A/S	100%	100%	1,500	41,177,395	41,178
AWA Asia Ltd.	77,5%	77,5%	1,000	2,290,687	2,291
AWA Benelux S.A.	100%	100%	6,357	61,541,710	61,542
Dotkeeper AB	100%	100%	205,406	96,342,339	96,342
AWA Norway AS	100%	100%	100	29,352	29
Total				241,316,788	241,317

Name of company	Corporate identity number	Registered office
AWA Sweden AB	556082-7023	Malmö
AWA Denmark A/S	26379342	Copenhagen
AWA Asia Ltd.	2121077	Hong Kong
AWA Benelux S.A.	BE0473.077.314	Brussels
Dotkeeper AB	556942-2164	Malmö
AWA Norway AS	925 400 262	Hagan

NOTE 16 – OTHER SHAREHOLDINGS

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Opening carrying amount	0	2,250	0	2,250
Acquisition of other shareholdings	4,936	0	0	0
Divestments of associates and joint ventures	0	-2,250	0	-2,250
Closing carrying amount	4,936	0	0	0

NOTE 17 – DEFERRED TAX ASSET AND DEFERRED TAX LIABILITY

	The Group	
	2023	2022 (TSEK)
Deferred tax liability		
Temporary difference regarding pension provision	-792	-56
Total deferred tax liability	-792	-56

Deferred tax assets are measured at maximum the amount which will probably be recovered based on the current and future taxable profit.

The tax rate for calculation of deferred tax is estimated as the tax rate in the country to which the deferred tax refers.

NOTE 18 – OTHER NON-CURRENT RECEIVABLES

	The Group	
	2023	2022 (TSEK)
Opening cost	6,035,849	3,520
Additional receivables	15,245	2,090
Settled claims	-2,258,292	-30
Translation difference	64,934	456
Closing accumulated cost	3,857,736	6,036
Closing carrying amount	3,857,736	6,036

NOTE 19 – ACCUMULATED UNINVOICED INCOME

	The Group	
	2023	2022 (TSEK)
Created remunerations	18,312,368	18,343
Expensed outlay	5,064,458	4,444
Total	23,376,826	22,787

NOTE 20 – PREPAID EXPENSES AND ACCRUED INCOME

	The Group	
	2023	2022 (TSEK)
Prepaid rents	9,111,820	7,614
Prepaid insurance premiums	1,122,987	1,598
Accrued interest income	0	390
Other items	8,712,868	8,433
Total	18,947,675	18,035

NOTE 21 – ACCRUED EXPENSES AND DEFERRED INCOME

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Accrued salaries and holiday pay	44,210,188	45,538	0	0
Accrued social security contributions	15,145,048	15,602	0	0
Tax on returns/special employer's contribution	7,772,539	7,434	0	0
Other items	6,463,235	16,407	215,983	0
Total	73,591,010	84,981	215,983	0

NOTE 22 – LIABILITIES TO CREDIT INSTITUTIONS

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Maturity up to 1 year from the balance sheet date	59,417,005	97,375	15,000,000	15,000
Maturity between 1 and 5 years from the balance sheet date	37,500,000	52,500	37,500,000	52,500
Maturity longer than 5 years from the balance sheet date	0	0	0	0
Total	96,917,005	149,875	52,500,000	67,500
– Of which the non-current component	37,500,000	52,500	37,500,000	52,500
– Of which the current component	59,417,005	97,375	15,000,000	15,000
Total	96,917,005	149,875	52,500,000	67,500

The bank overdraft facility in Denmark amounts to DKK 8,000,000 (TDKK 8,000), which is equivalent to SEK 11,910,400; in Asia to HKD 3,000,000 (THKD 3,000), which is equivalent to SEK 3,856,500; and for AWA Sweden AB to SEK 80,000,000 (TSEK 65,000). The Group's unutilised credit facilities at the end of the year amounted to SEK 57,618,197 (TSEK 42,457). Current liabilities to credit institutions refer to factoring and current loans, which will be repaid within one year.

NOTE 23 – PLEDGED ASSETS AND CONTINGENT LIABILITIES

	The Group		Parent company	
	2023	2022 (TSEK)	2023	2022 (TSEK)
Pledged assets				
Floating charges	80,000,000	65,000	0	0
Total	80,000,000	65,000	0	0
Contingent liabilities				
Surety warrant bank on behalf of subsidiaries	0	0	0	0
Guarantees, FPG	9,343	9	9,343	9
Guarantee, PRI on behalf of subsidiaries	0	0	467,158	448
Total	9,343	9	476,501	457

NOTE 24 – SIGNIFICANT EVENTS AFTER THE END OF THE FINANCIAL YEAR

No significant events occurred after the end of the financial year.

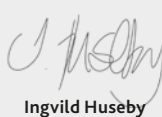
NOTE 25 – APPROPRIATION OF PROFIT

The following profit is at the disposal of the Annual General Meeting	
Profit carried forward	111,494,403,09
Profit for the year	41,411,677,07
	152,906,080,16
The Board of Directors proposes that	
is distributed to shareholders	15,000,000,00
is carried forward	137,906,080,16
	152,906,080,16

Malmö, May 6, 2024

Refer to the electronic signature for the date


Christian Lindfors
Chairman of the Board of Directors


Ingvild Huseby


Katarina Broman


Ann-Charlotte Järvinen



Simon Markström


Lottie Saks


Sidsel Hauge
Chief Executive Officer

Our audit report was submitted on May 6, 2024

Deloitte AB


Maria Ekelund
Authorised Public Accountant

Refer to the electronic signature for the date

Auditor's report

To the general meeting of the shareholders of AWA Holding AB corporate identity number 556388-3940

Opinions

We have audited the annual accounts and consolidated accounts of AWA Holding AB for the financial year 2023-01-01 – 2023-12-31.

In our opinion, the annual accounts and consolidated accounts have been prepared in accordance with the Annual Accounts Act and present fairly, in all material respects, the financial position of the parent company and the group as of 31 December 2023 and their financial performance and cash flow for the year then ended in accordance with the Annual Accounts Act. The statutory administration report is consistent with the other parts of the annual accounts and consolidated accounts.

We therefore recommend that the general meeting of shareholders adopts the income statement and balance sheet for the parent company and the group.

Basis for Opinions

We conducted our audit in accordance with International Standards on Auditing (ISA) and generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of the annual accounts and consolidated accounts and that they give a fair presentation in accordance with the Annual Accounts Act. The Board of Directors and the Managing Director are also responsible for such internal control as they determine is necessary to enable the preparation of annual accounts and consolidated accounts that are free from material misstatement, whether due to fraud or error.

In preparing the annual accounts and consolidated accounts, The Board of Directors and the Managing Director are responsible for the assessment of the company's and the group's ability to continue as a going concern. They disclose, as applicable, matters related to going concern and using the going concern basis of accounting. The going concern basis of accounting is however not applied if the Board of Directors and the Managing Director intends to liquidate the company, to cease operations, or has no realistic alternative but to do so.

Auditor's responsibility

Our objectives are to obtain reasonable assurance about whether the annual accounts and consolidated accounts as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and generally accepted auditing standards in Sweden will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these annual accounts and consolidated accounts.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the annual accounts and consolidated accounts, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of the company's internal control relevant to our audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors and the Managing Director.
- Conclude on the appropriateness of the Board of Directors' and the Managing Director's use of the going concern basis of accounting in preparing the annual accounts and consolidated accounts. We also draw a conclusion, based on the audit evidence obtained, as to whether any material uncertainty exists related to events or conditions that may cast significant doubt on the company's and the group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the annual accounts and consolidated accounts or, if such disclosures are inadequate, to modify our opinion about the annual accounts and consolidated accounts. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company and a group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the annual accounts and consolidated accounts, including the disclosures, and whether the annual accounts and consolidated accounts represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated accounts. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our opinions.

We must inform the Board of Directors of, among other matters, the planned scope and timing of the audit. We must also inform of significant audit findings during our audit, including any significant deficiencies in internal control that we identified.

Report on other legal and regulatory requirements

Opinions

In addition to our audit of the annual accounts and consolidated accounts, we have also audited the administration of the Board of

Directors and the Managing Director of AWA Holding AB for the financial year 2023-01-01 – 2023-12-31 and the proposed appropriations of the company's profit or loss.

We recommend to the general meeting of shareholders that the profit to be appropriated in accordance with the proposal in the statutory administration report and that the members of the Board of Directors and the Managing Director be discharged from liability for the financial year.

Basis for Opinions

We conducted the audit in accordance with generally accepted auditing standards in Sweden. Our responsibilities under those standards are further described in the Auditor's Responsibilities section. We are independent of the parent company and the group in accordance with professional ethics for accountants in Sweden and have otherwise fulfilled our ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinions.

Responsibilities of the Board of Directors and the Managing Director

The Board of Directors is responsible for the proposal for appropriations of the company's profit or loss. At the proposal of a dividend, this includes an assessment of whether the dividend is justifiable considering the requirements which the company's and the group's type of operations, size and risks place on the size of the parent company's and the group's equity, consolidation requirements, liquidity and position in general.

The Board of Directors is responsible for the company's organization and the administration of the company's affairs. This includes among other things continuous assessment of the company's and the group's financial situation and ensuring that the company's organization is designed so that the accounting, management of assets and the company's financial affairs otherwise are controlled in a reassuring manner. The Managing Director shall manage the ongoing administration according to the Board of Directors' guidelines and instructions and among other matters take measures that are necessary to fulfill the company's accounting in accordance with law and handle the management of assets in a reassuring manner.

Auditor's responsibility

Our objective concerning the audit of the administration, and thereby our opinion about discharge from liability, is to obtain audit evidence to assess with a reasonable degree of assurance whether any member of the Board of Directors or the Managing Director in any material respect:

- has undertaken any action or been guilty of any omission which can give rise to liability to the company, or
- in any other way has acted in contravention of the Companies Act, the Annual Accounts Act or the Articles of Association.

Our objective concerning the audit of the proposed appropriations of the company's profit or loss, and thereby our opinion about this, is to assess with reasonable degree of assurance whether the proposal is in accordance with the Companies Act.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in Sweden will always detect actions or omissions that can give rise to liability to the company, or that the proposed appropriations of the company's profit or loss are not in accordance with the Companies Act.

As part of an audit in accordance with generally accepted auditing standards in Sweden, we exercise professional judgment and maintain professional scepticism throughout the audit. The examination of the administration and the proposed appropriations of the company's profit or loss is based primarily on the audit of the accounts. Additional audit procedures performed are based on our professional judgment with starting point in risk and materiality. This means that we focus the examination on such actions, areas and relationships that are material for the operations and where deviations and violations would have particular importance for the company's situation. We examine and test decisions undertaken, support for decisions, actions taken and other circumstances that are relevant to our opinion concerning discharge from liability. As a basis for our opinion on the Board of Directors' proposed appropriations of the company's profit or loss we examined the Board of Directors' reasoned statement and a selection of supporting evidence in order to be able to assess whether the proposal is in accordance with the Companies Act.

Malmö, May 6, 2024

Deloitte AB

Signature on Swedish original

Maria Ekelund

Authorized Public Accountant

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This is an English translation of the Swedish annual report of AWA Holding AB. In the event of any discrepancy between the Swedish version and this English translation, the Swedish version shall prevail.

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